



The Performance Pathway for Infrastructure Modernization

A **no-cost opportunity assessment** for public sector leaders to evaluate facility upgrades, savings, and funding pathways

OPTERRA partners with decision-makers to navigate aging infrastructure, rising operating costs, and limited capital, starting with a clear understanding of where opportunities exist.

With **The Performance Pathway**, communities gain a structured, data-driven foundation to plan next steps with clarity, aligning infrastructure needs with financial realities and long-term priorities.



Evaluate project feasibility with confidence through site analysis, system review, and expert insight.



Quantify savings and financial impact with clear cost, payback, and lifecycle considerations.



Build a roadmap for implementation aligned to your operational goals, timeline, and budget.



Support stakeholder alignment with **transparent, decision-ready information**.



Move forward with a defined strategy that connects **infrastructure improvements to achievable funding pathways**.

Email sales@es.opterraenergy.com to connect with our team to understand your facilities, priorities, and potential opportunities at no cost or obligation.

Procurement Partnership Network



Accredited & Certified



Four Steps to Infrastructure Modernization

The Performance Pathway provides a clear progression from initial insight to project implementation for a structured path to achieve your objectives.

Step 1



High-Level Assessment

We assess your facility, goals, and available data to identify opportunities, estimate savings, and evaluate project feasibility.

Step 2



Detailed Development & Financing

We develop detailed engineering and financial models, validate savings, and structure funding to deliver an investment-ready project.

Step 3



Final Design & Construction

Projects are finalized, engineered, and implemented with a focus on quality, performance, and minimal disruption to your operations.

Step 4



Ongoing Operations & Optimization

We provide continuous measurement, reporting, and maintenance to ensure long-term performance and sustained savings.

OPTERRA is a leading provider of infrastructure modernization solutions for the public sector.

As one of the longest-standing NAESCO-certified providers in the country, we help organizations upgrade critical systems, reduce operating costs, and ensure long-term performance, bringing together engineering, funding, and implementation under a single, accountable partner.

- **50+ years** of successful performance and experience
- **9,000+** projects completed from start to finish
- **500+ public sector agencies** served
- **\$700M in savings** guaranteed in the past 11 years
- **Comprehensive infrastructure expertise** across all facility systems
- **Single source accountability** from assessment to implementation to ongoing optimization